



YOUR GUIDE TO

The easiest way to cut drug spend

Lower drug spend fast with RazorMetrics' cutting-edge pharmacy cost containment.

RazorMetrics helps you *lower drug spend 10% or more* quickly and effortlessly. Our AI-driven and human-friendly platform saves employers, payors, and healthcare organizations millions of dollars annually through proprietary automated technology and our physician-focused approach.

Double your investment in the first year. No asterisks.

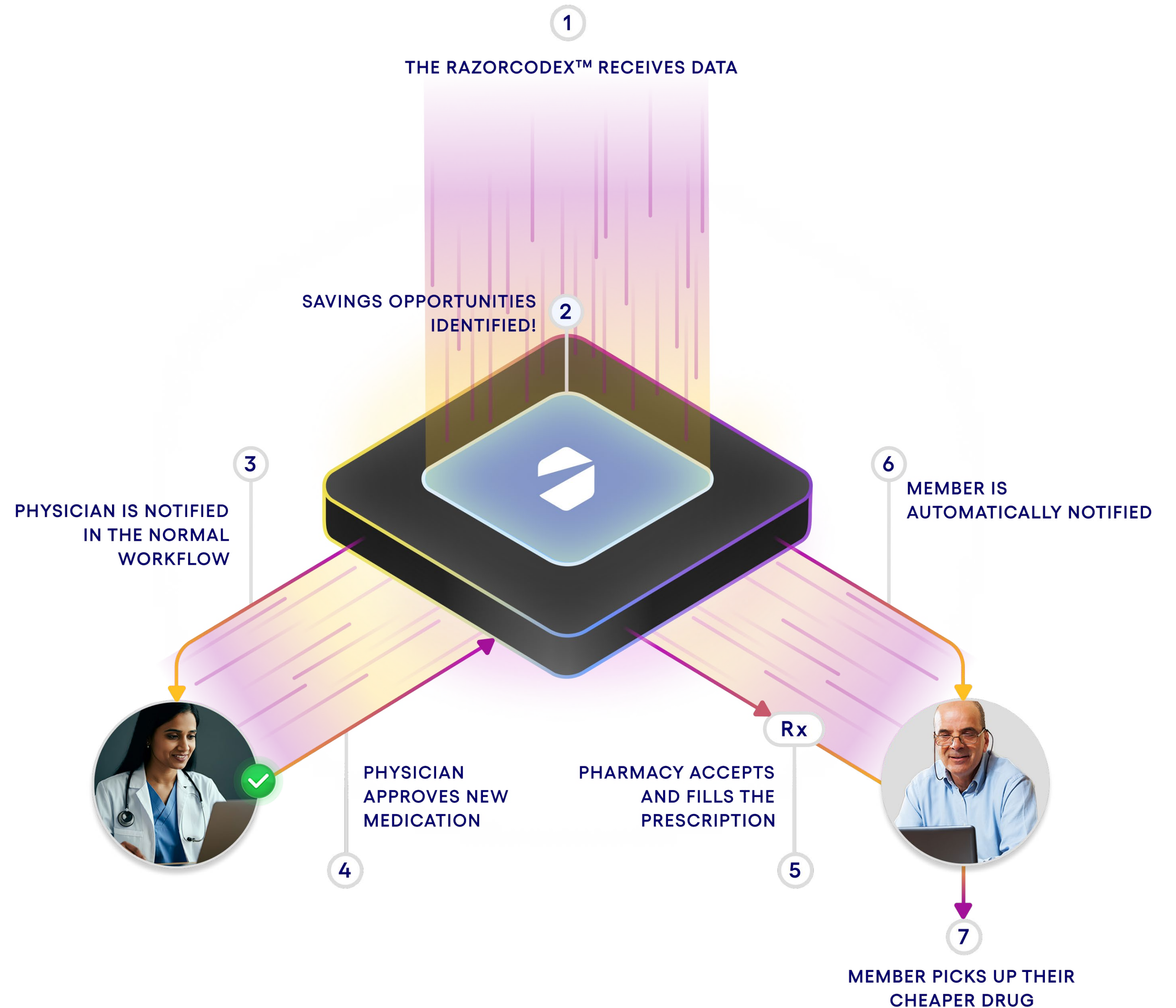
RazorMetrics focuses on prescribers and members, instead of putting all the work on members' shoulders. Our unique prescriber approach yields rapid results that will double your investment in a year and help your members save on medications right away. Leave cost compliance worries behind with our transparent ROI, calculated based only on your plan's savings; member savings are an added bonus!

\$300M+
in client savings
each year

300,000
monthly
transactions

Invisible technology with highly visible results

The RazorCodex™, the brain behind the savings, was built by engineers, but is maintained by our internal Pharmacy and Therapeutics (P&T) Committee. We use AI as an ally, not a final decision-maker, so you can trust that RazorMetrics is secure, scalable, and both clinically and HIPAA-compliant. The RazorCodex™ flexes to fit your formulary, plan, and preferences, and automatically adapts to your needs.



Deploy in less than 60 days.



Sign up

Simply sign up, and we'll take care of the rest—including rapid deployment with no interruption to your business. We guarantee you'll double your ROI in year one, or we'll give your money back.



Save

100% of RazorMetrics clients start saving within 120 days. With a dedicated account team, actionable analytics reports, and a friction-free experience for prescribers and members, you can kick back and collect all the kudos while we do the heavy lifting.

RXEDGE™

Optimize cost and safety with RazorMetrics' prescriber engagement solution.

Lower drug spend without lifting a finger.

RxEdge™ is the hands-off, always-on pharmacy cost containment solution that turns physicians into partners. Powered by our proprietary RazorCodex™, it continuously identifies and activates cost-saving opportunities, automatically sending switch requests to prescribers within their existing workflow. A win for everyone, this process improves healthcare decisions while reducing medication costs for members and plan sponsors.

50% of people call their doctor for help when medication is too expensive. Erase stress before it starts with the only solution engineered by physicians to eliminate extra office visits, administrative waste, and unnecessary frustration.

Tailored technology that thinks ahead

RxEdge™ doesn't just respond, it anticipates. Continuously learning from every interaction, it adapts to changes in drug costs, availability, and policies. With multichannel options for physician approvals and a robust data enhancement service to bridge gaps in prescriber information, RxEdge™ ensures seamless, proactive support every step of the way.

RAZORMETRICS HAS THE INDUSTRY'S BEST

Physician response rate 75%

Switch acceptance rate 33%

RxEdge™ Features

Formulary optimization with Therapeutic Switch

Simplify drug cost optimization with therapeutic alternatives that don't break the bank. Using your organization's specific data and drug pricing, RxEdge™ suggests effective, lower-cost therapeutic alternatives directly to prescribers. With physicians behind our solution design, we know to engage prescribers within their normal workflow, and it works. This feature alone can reduce pharmacy spend by up to 10% or more.

Polypharmacy Management

With almost 25% of adults designated as polypharmacy, you can reduce medication overload and improve member health outcomes with our patent-pending polypharmacy solution. RxEdge™ identifies patients on five or more drugs and provides prescribers with a complete medication history, promoting deprescribing, and reducing adverse events.

Biosimilar Interchange

Cut the cost of brandname biologics by up to 30%. Our solution identifies expensive biologic prescriptions that have an existing FDA-approved biosimilar so you can get ahead of product hopping. With a formulary change or not, RazorCodex™ can notify the physician that a less expensive biosimilar is available, along with how much they can save their patient on out-of-pocket costs.

Deprescribing

Mitigate unnecessary medication use, enhance member safety, and reduce costs with our deprescribing feature. Failed discontinuation orders can account for up to 5% of filled prescriptions, with high-risk adverse effects in 34% of cases. When a prescription is discontinued, our system automatically notifies the pharmacist to prevent a refill mistake and ensure patient safety.

RAZORMETRICS SOLUTIONS

RX ADVOCATE™

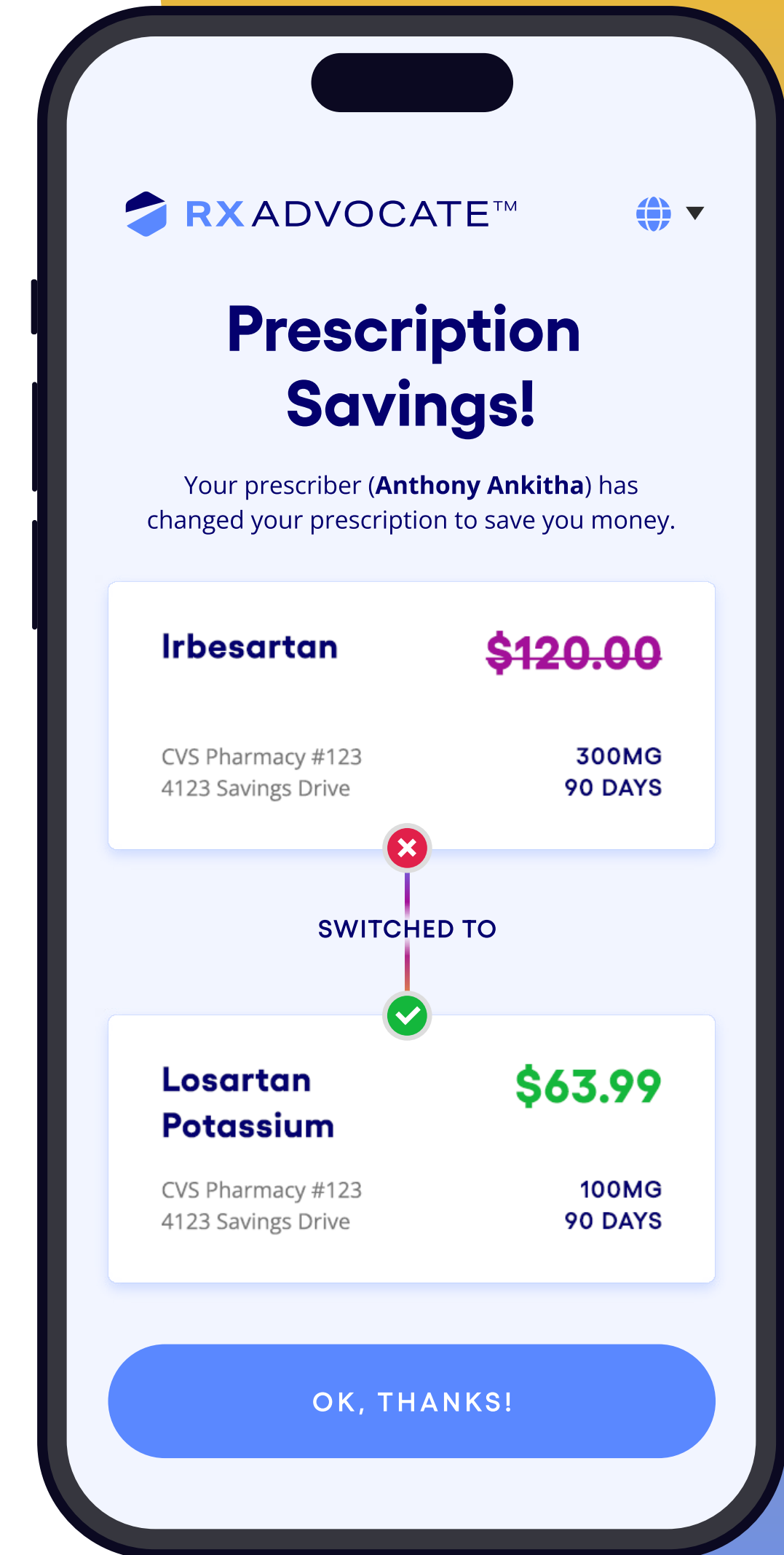
The member-facing solution for savings and convenience

Effortless support ensures members get the help they need.

RxAdvocate™ partners perfectly with RxEdge™ by enhancing members' experience with intuitive support and zero hassle. There are no apps to download, opt-in confusion, spam, or unnecessary disruptions—just immediate access to savings.

Clearer insights. Healthier members.

Members receive a secure link to a web-based application where they can explore new saving opportunities and view a comprehensive 12-month history of claims and medications across providers, pharmacies, and facilities. Plus, RxAdvocate™ keeps members informed with notifications when their prescriber approves a lower-cost medication, ensuring they know when to pick up the next refill and never miss a chance to save.



RxAdvocate™ Features

RxAdvocate™ does the work for members, so they don't have to find savings on their own. We're always searching for the lowest cost option for members to maximize their savings. In addition, by going through a single service, you retain visibility into your member's use of cashpay savings opportunities that otherwise would not be visible.

Delivery

We partner with mail-order pharmacies to ensure members can access lower cost medications regardless of pharmacy distance, transportation issues, or local shortages. Delivery is often the lowest out-of-pocket option for members, and since it's cashpay, it takes 100% of the cost off the plan. You retain full visibility into member prescription use since we track and report it.

Discount

We leverage discount card partners and pass savings codes directly to members while notifying prescribers for reinforcement. Cashpay use is tracked and reported at the end of the year so you can still plan pharmacy benefits with confidence.

Incentives

When a prescription change will save the plan but not the member, we can help you share the wealth. This feature incentivizes members with gift cards for completing medication switches, enhancing adherence and adding another layer of savings.

A tailored fit for every stakeholder



Employers

Maximize your drug benefit to enhance employee health and satisfaction. With RazorMetrics, employees get more affordable medication with minimal disturbance, and you get dramatically lower drug spend so you have room in the budget to expand crucial benefits for your people.



Payors

Cut your drug spend 10% or more while improving your STARS, CAHPS, and HEDIS scores. Pharmacy teams love having RazorMetrics in their arsenal to reduce manual work and make therapeutic interchange and polypharmacy management scalable.

THE RAZORMETRICS
GUARANTEE

**2x your ROI in
1 year or your
money back**



Partners

With RazorMetrics, your organization scores a unique competitive edge and collaborative support to deliver savings guarantees. As a RazorMetrics partner, you won't just gain and retain more clients, you'll tap into the industry's deepest well of clinical expertise and technical innovation.



PBMs

Give your cost-cutting toolkit more torque without sacrificing rebate revenue or contract terms. Our solutions are creatively designed to seamlessly integrate into existing systems and conform to your saving and compliance goals. RazorMetrics helps PBMs meet their financial targets and satisfy

RazorMetrics is the only drug cost containment solution engineered by physicians to outperform competitors' switch rates by over 300% while minimizing disruption to members and prescribers.

One of the largest U.S. employers saw a 1:1 ROI in 4 months and 4.4x in the first year.



No other solution can compete because their model leans on members to do all the work, creating friction and a six-month or longer implementation period.



SCAN TO
REQUEST A DEMO



RAZOR
METRICS

The easiest way to cut drug spend

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